

Concessions We Could Offer

Our order of preference	Concession	Cost to us
1	Provide additional training	\$2,500
2	Upgraded support plan/extended warranty	\$5,000
3	Longer access to free customer support	\$5,000
4	Lock in current pricing for 6 months on reorders	\$7,500
5	Lock in current pricing for 12 months on reorders	\$10,000

Concessions We Want From Them

Our order of preference	Concession	Value to us
1	Place 20% larger order	\$20,000
2	Agree to pay within 30 days	\$10,000
3	Agree to pay within 60 days	\$7,500
4	Give us a written and video testimonial on first delivery	\$5,000
5	Give us a written testimonial on first delivery	\$2,500